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2007 New Titles

- **BENNETT-ALEXANDER**
  Employment Law for Business, 5e

- **MALLOR**
  Business Law, 13e

- **McADAMS**
  Law, Business and Society, 8e

2008 New Titles

- **REED**
  The Legal and Regulatory Environment of Business, 14e
significant changes since the 1978 Act. Act as a result of legislation passed in April 2005. These are the most

- Bernie Ebbers (Enron), and Richard Scrushy (HealthSouth).

- (with OLC Card and You be the Judge DVD, Vol 1 & 2)

- Mallor, Barnes, Bowers and Langvardt’s: Business Law: The

- BUSINESS LAW
  The Ethical, Global, and E-Commerce Environment

  Mallor, Barnes, Bowers and Langvardt's: Business Law: The

  NEW TO THIS EDITION

  - How to lead ethically, that is, how to ensure that those under one’s
direction, management, -Common characteristics of decisions gone
wrong. This section meshes the material on ethics and critical thinking,
concluding with a list of factors that commonly lead to bad decisions,
such as complexity of a problem, low margin for error, and cognitive
biases that increase risk and lead to over-confidence.

- Material on the unintended effects of Sarbanes Oxley has been added,
including 1) an increase in going private (public companies choosing
to no longer to be public), 2) reduced quality audits by independent audit
firms that have a lower understanding of the client's business, and 3)

- NEW TO THIS EDITION

- Ethics in Action. The ethic and public policy concerns have been
removed from the text and replaced with Ethics in Action boxes in each
chapter. They appear throughout the chapters and offer critical thinking
questions and situations that relate to ethical /public policy concerns.

- Opening vignette opens each chapter and present students with a
mix of real-life and hypothetical situations and discussion questions.
These stories provide a motivational way to open the chapter and get
students interested in the content they are about to read.

- Concept Reviews visually represent important concepts presented in
the text to help summarize key ideas at a glance and simplify students'
conceptualization of complicated issues.

- Case briefs include the judicial opinions accompanying court deci-
sons. These help to provide concrete examples of the rules stated in
the text, and to provide a real-life application of the legal rule.

- Problem cases appear at the end of each chapter to encourage student
review and comprehension of key topics.

- Key terms are bolded throughout the text and defined in the end of
text glossary to assist students in their comprehension.

CONTENTS

Chapter 2 The Resolution of Private Disputes. Chapter 3 Business and
the Constitution. Chapter 4 Business Ethics, Corporate Social Responsibil-
ity, Corporate Governance and Critical Thinking. Part 2 Crimes and Torts.
Chapter 5 Crimes. Chapter 6 Intentional Torts. Chapter 7 Negligence and

Part 3 Contracts. Chapter 9 Introduction to Contracts. Chapter 10 The
12 Consideration. Chapter 13 Reality of Consent. Chapter 14 Capac-
ty to Contract. Chapter 15 Illegality. Chapter 16 Writing. Chapter 17
Rights of Third Parties. Chapter 18 Performance and Remedies. Part 4
Sales. Chapter 19 Formation and Terms of Sales Contracts. Chapter 20
Product Liability. Chapter 21 Performance of Sales Contracts. Chapter
22 Remedies for Breach of Sales Contracts. Part 5 Property. Chapter 23
Personal Property and Bailements. Chapter 24 Real Property. Chapter 25
Landlord and Tenant. Chapter 26 Estates and Trusts. Chapter 27 Insur-
ance Law (moved from ch. 53). Part 6 Credit. Chapter 28 Introduction to
Credit and Secured Transactions. Chapter 29 Security Interests in
Chapter 31 Negotiable Instruments. Chapter 32 Negotiations and Business
in Due Course. Chapter 33 Liability of Parties. Chapter 34 Checks and
Electronic Transfers (new title). Part 8 Agency Chapter 35 The Agency

LAW FOR BUSINESS

9th Edition
By A James Barnes, Terry Morehead Dworkin and Eric L Richards of Indiana University - Bloomington
2006 / 1040 pages
Website: http://www.mhhe.com/barnes9e

For over 20 years, Law for Business has gone well beyond merely identifying the current legal rules and regulations affecting business by offering insights into new developments and trends that will affect the future of business. It has provided students with a comprehensive, yet concise treatment of the legal issues of fundamental importance to business students and the business profession. The cases, which have always been a strong feature, are edited and re-written by the authors, who divide the material into three categories: facts, issues, decisions. The authors, Barnes, Dworkin, and Richards, choose cases that are appropriate to explain precedent and history as well as include "hot topic" cases that relate to current events. In addition to case applications, the authors use such techniques as content summaries to apply concepts to practice. Effective managers and employees must develop knowledge of both law and business because people involved in business also are involved in, and greatly affected by, the laws concerning business.

CONTENTS

PART I: Introduction to Law
Chapter 1: Law, Legal Reasoning, and the Legal Profession
Chapter 2: Dispute Settlement
Chapter 3: Business Ethics and Corporate Social Responsibility
Chapter 4: Business and the Constitution
Chapter 5: Crimes
Chapter 6: Intentional Torts
Chapter 7: Negligence and Strict Liability

PART II: Contracts
Chapter 8: The Nature and Origins of Contracts
Chapter 9: Creating a Contract: Offers
Chapter 10: Creating a Contract: Acceptances
Chapter 11: Consideration
Chapter 12: Capacity to Contract
Chapter 13: Voluntary Consent
Chapter 14: Illegality
Chapter 15: The Form and Meaning of Contracts
Chapter 16: Third Parties' Contract Rights
Chapter 17: Performance and Remedies

PART III: Sales
Chapter 18: Formation and Terms of Sales Contracts
Chapter 19: Warranties and Product Liability
Chapter 20: Performance of Sales Contracts
Chapter 21: Remedies for Breach of Sales Contracts
Chapter 22: The Agency Relationship

PART IV: Business Organizations
Chapter 23: Business Organizations
Chapter 24: Employment Law

PART V: Corporations
Chapter 25: Corporations
Chapter 26: Partnerships
Chapter 27: Forma-

PART VI: Property and Bailments
Chapter 28: Management of the Corporate Business
Chapter 29: Financing the Corporate Business
Chapter 30: Securities Regulation
Chapter 31: Legal Liability of Accountants
Chapter 32: Personal Property and Bailments
Chapter 33: Real Property
Chapter 34: Liens
Chapter 35: Estates and Trusts
Chapter 36: Insurance

PART VII: Commercial Paper
Chapter 37: Negotiable Instruments
Chapter 38: Negotiation and Holder in Due Course
Chapter 39: Liability of Parties
Chapter 40: Checks and Electronic Funds Transfers

PART VIII: Credit Transactions
Chapter 41: Introduction to Security
Chapter 42: Security Interest in Personal Property
Chapter 43: Bankruptcy

PART IX: Government Regulation
Chapter 44: The Antitrust Laws
Chapter 45: Consumer Protection Laws
Chapter 46: Environmental Regulation

Appendix A: Constitution of the United States of America
Appendix B: Glossary of Legal Terms and Definitions
Appendix C: Spanish-English Equivalents for Important Legal Terms

TAKING SIDES: CLASHING VIEWS ON LEGAL ISSUES

12th Edition
By M Ethan Katsch, University of Mass-Amherst and William Rose, Albion College
2006 / 408 pages
Website: http://www.dushkin.com/next-data/catalog/0073545597.mhtml

This twelfth edition of TAKING SIDES: LEGAL ISSUES presents current controversial issues in a debate-style format designed to stimulate student interest and develop critical thinking skills. Each issue is thoughtfully framed with an issue summary, an issue introduction, and a postscript. An instructor’s manual with testing material is available for each volume. USING TAKING SIDES IN THE CLASSROOM is also an excellent instructor resource with practical suggestions on incorporating this effective approach in the classroom. Each TAKING SIDES reader features an annotated listing of selected World Wide Web sites and is supported by our student website, www.dushkin.com/online.

CONTENTS


FUNDAMENTALS OF BUSINESS LAW

5th Edition
By Margaret Barron, Richard Fletcher and Peter Anderson of Adelaide Institute of TAFE
2005
Website: http://www.mhhe.com/au/barron5e

This highly-regarded text has been completely updated to meet the needs of business students undertaking the introductory study of business law. Renowned for its readability, the fifth edition builds on this reputation with an improved layout, designed to encourage and enhance students' understanding of the essentials of business law. The robust theory in the text has been supplemented by case studies and newspaper articles, providing students with a real-life focus and further opportunity for discussion. The fifth edition contains both new and updated cases, including a number of new cases in the area of torts. Many of the featured cases are highly topical, for example, Waverley Municipal Council v Swain, which deals with liability of a public authority for negligence, and includes a discussion of the 2005 High Court judgment. This book is specifically for students who are studying business law as part of a business studies course whether the main focus of that course is commerce, accounting, management, human resources or another area of business.

CONTENTS

Part 1: Commercial Law
Chapter 1: Introduction to the Legal System
Chapter 2: The Australian Court System
Chapter 3: The Law of Torts
Chapter 4: Business Organisations
Chapter 5: Negotiable Instruments

Part 2: Contract Law
Chapter 7: Contract Law
Chapter 8: Contract Law
INTRODUCTION TO BUSINESS LAW IN SINGAPORE
3rd Edition
By Ravi Chandran, National University of Singapore
2005 / 384 pages
An Asian Publication

Introduction to Business Law in Singapore provides readers with the fundamentals of business law as applied in Singapore. This book is essentially written for students who intend to take business law as a subject. It addresses students’ difficulties in understanding the law and provides clear examples. Non-law students without prior legal training will find that this book makes the law accessible to them.

CONTENTS
NEW TO THIS EDITION
• A new chapter on contracts offers students a thorough introduction to this area, making it simpler to meet the new CPA Exam requirements.
• Additional torts coverage also better prepares students for the CPA Exam in this course area.
• A new Practicing Ethics feature in each chapter introduces students to the question of how business is regulated in each topic area by highlighting current ethical dilemmas. Students are encouraged to respond to the issues by questions included in each box, which instructors can easily use for in-class discussion.
• Expanded treatment of SOX helps broaden student understanding of the full implications of this law.
• The new edition has been updated with many new cases, readings, and suggested web sites for student research.
• The author has given increased attention to globalization and its implications for business in the 8th edition.
• A new appendix with the United States Constitution gives students quick access to this information.

FEATURES
• Law, Business, and Society gives substantial attention to Enron, WorldCom, and other current business scandals. The text has two full chapters devoted to business ethics, Chapter 2: Business Ethics and Chapter 18: Internet Law and Ethics.
• The text contains a unique integration of readings and cases that create a holistic picture of the relationship of business, law, and society.
• The law cases within the text have been carefully edited to be challenging, yet readable.
• The 8th edition again includes journalistic and scholarly articles and excerpts that put the law and ethics in their day-to-day contexts.

CONTENTS
Unit One—Business and Society
1. Capitalism and the Role of Government
2. Business Ethics
3. The Corporation and Public Policy: Expanding Responsibilities
   Unit Two—Introduction to Law
4. The American Legal System
5. Constitutional Law and the Bill of Rights
6. Contracts
7. Torts
8. Product Liability
9. Business Organizations and Securities Regulation
10. Antitrust Law—Monopolies and Mergers
11. Government Regulation of Business
12. Employment Law I: Employee Rights
13. Employment Law II: Discrimination
   Unit Three—Trade Regulation and Antitrust
15. Consumer Protection
16. Product Liability
17. Environmental Protection
18. Internet Law and Ethics

LEGAL ASPECTS OF BUSINESS
By Akhileshwar Pathak, Indian Institute of Management-Ahmedabad
2005 / 416 pages
Tata McGraw-Hill Title

The interface of law with management is the organising theme of the book. Designed for the MBA students, it would help them to become a complete manager. This book emphasises on development of concepts by following an innovative pedagogic approach. While building the foundations for a systematic appraisal of the business laws, it adopts the case study method, where the students would be engaged to apply and interpret legal provisions in the context of real-life business situations. The discussion begins with topics which form the foundation of business law, i.e. laws pertaining to contracts, sale of goods, consumer protection and unfair trade practices (Part 1). The subsequent parts provide lucid and cogent discussion on different themes, namely, intellectual property rights, corporate law, banking law, law and taxation, business and Fundamental Rights, business and criminal liability, and cyber law. PEDAGOGICAL AIDS: A chapter on How to Interpret Legal Text; cases and illustrations based on real-life experiences, with reference notes and discussions; Glossary of Legal Terms.

CONTENTS
Part I: Foundations of Business Law
Chapter 1: Introduction
Chapter 2: Contract: Cases and Illustrations
Chapter 3: Development of Contract Law
Chapter 4: Sale Of Goods: Cases
Chapter 5: Development of Law on Sale of Goods
Chapter 6: Reading Legal Texts
Chapter 7: Reading Legal Texts – Cases
Chapter 8: Consumer Protection
Chapter 9: Formation of the Consumer Protection Act
Chapter 10: Unfair Trade Practices: Cases
Chapter 11: Development of Law on Unfair Trade Practices
Chapter 12: Law, Liberalisation and Globalisation
Chapter 13: Patents
Chapter 14: Copyright Protection
Chapter 15: Law on Trade Mark Protection
Chapter 16: Company Law
Chapter 17: Securities Regulation
Chapter 18: Banking Law
Chapter 19: Negotiable Instruments
Chapter 20: Introduction to Taxation in India
Chapter 21: Income Tax: Cases
Chapter 22: Income Tax: Ownership, Expenditure and Depreciation
Chapter 23: Income Tax: Set off and Carry Forward of Losses
Chapter 24: Central Excise Tax
Part V: Reference Material
Chapter 25: Sales Tax
Chapter 26: Business and the Fundamental Rights
Chapter 27: Information Technology and Law
Chapter 28: Environment Protection Act
Chapter 29: Business and Criminal Liability
Chapter 30: Indian Legal System
Part VI: Miscellaneous Themes
Part VII: Reference Material
Business Law

International Edition

LEGAL ENVIRONMENT OF BUSINESS

In the Information Age
By David Lee Baumer and J. Carl Poindexter of North Carolina State University—Raleigh
2004 / 800 pages
(with PowerWeb)
Website: http://www.mhhe.com/baumerleob

Baumer and Poindexter’s, Legal Environment of Business in the Information Age, 1e, is the legal environment text for the 21st century. In the next few years, many of the laws that comprise the legal environment of business will change, and the pace of the change is likely to be quick. Because of the growth of information technology, many legal issues have emerged and are occupying center stage. Baumer/Poindexter targets future managers who will be dealing with information technology in some way, and reinforces the latest trends in business education by providing a similar experience with law. Legal Environment of Business in the Information Age places an emphasis on the manner in which regulatory law deals with changes in technology, and devotes significantly more attention to E-Commerce contract law and legal protection of intellectual property.

CONTENTS


International Business Law

International Edition

INTERNATIONAL BUSINESS LAW
By John H. Willes and John A. Willes of Queen’s University
2005 / 672 pages
[IE with PowerWeb]
Website: http://www.mhhe.com/willesibs

International Business Law by Willes and Willes successfully provides an overview of an extremely vast field. It incorporates the business conduct and legal procedures that exist in international trade and business dealings. The chapters are neatly structured in the division of international business into trades in goods, services, intellectual property and investment. The rest of the chapters are divided into sections of global/government law and regulations as it relates to the business enterprise component.

CONTENTS

PART ONE – The Environment of International Business Law Ch. 1 – The International Business Environment Ch. 2—The Foundations of the International Environment Ch. 3—The International Law Foundations of International Business Law Ch. 4—Public Organizations and International Agreements Ch. 5 – Regional Integration PART TWO – INTERNATIONAL BUSINESS LAW TRANSACTIONS Ch. 6 – Importing Ch. 7 – Direct Sale of Goods Exports Ch. 8 – Transportation & Logistics Ch. 9 – Trade Payment and Finance PART THREE- ALTUIS AND FORTIUS: TRANSACTIONS WITH HIGHER AND STRONGER FOREIGN MARKET COMMITMENTS Ch. 10—International Distribution Ch. 11—Intellectual Property and Licensing Ch. 12—Foreign Investment Ch. 13 – International Alternative Dispute Resolution Ch. 14—Taxation of International Business Transactions

Employment Law

NEW

EMPLOYMENT LAW FOR BUSINESS
5th Edition
By Dawn Bennett-Alexander, University of Georgia and Laura P. Hartman, University of Wisconsin-Madison
2007 (November 2005) / 832 pages
(with PowerWeb Bind-In, Mandatory Package)
Website: http://www.mhhe.com/emplaw5e

Bennett-Alexander and Hartman’s Employment Law for Business, 5/e addresses law and employment decisions from a managerial perspective. It is intended to instruct students on how to manage effectively and efficiently with full comprehension of the legal ramifications of their decisions. Students are shown how to analyze employment law facts using concrete examples of management-related legal dilemmas that do not present clear-cut solutions. The methods of arriving at resolutions are emphasized, so that when the facts of the workplace problem are not quite the same, the student can still reach a good decision based on the legal considerations required by law, which remain relevant.
NEW TO THIS EDITION

- Chapters 1-3 now explore and delineate the basic structure of employment regulation in a chronological and intuitive format.
- Because the issue of testing and performance appraisals appear at the commencement or early on in the employment relationship and often have implications for the discrimination chapters, they are now addressed earlier in the 5th edition.
- Each chapter features new end of chapter questions based on updated case law or problems.
- Expanded treatment of topics, thoroughly updated material, and new cases have been included in the 5th edition. Examples include:
  - Chapter 1: New case: Pennsylvania v. Suders is a critical case that explores whether sexual harassment can form the basis of a constructive discharge claim.
  - Chapter 1: Expanded discussion on retaliatory discharge including detailed explanation of guidance from EEOC’s compliance manual.
  - Chapter 3 now encompasses the legal structure that defines the employment relationship and the evolution of that relationship, including how the law governs recruitment, selection, hiring, testing, appraisals, and other connected issues.
  - Chapter 10: Entire new section covering harassment on the basis of national origin.
  - Chapter 11: Detailed analysis of Supreme Court’s 2005 opinion in Smith v. City of Jackson, which was the first case to find for the possibility of age discrimination based on disparate impact. The implications for justifications based on economic arguments are discussed, as are the implications of Meacham v. Knolls Atomic Power Laboratory.
  - Chapter 11: New section added that explores employee’s prima facie case for claims of hostile environment based on age.
  - Chapter 12: Additional case-based examples throughout serve to effectively illuminate the complicated terms included in any discussion of disability discrimination.
  - Chapter 13: Expansion of section on regulation of off-work activities to reflect recent caselaw.
  - Chapter 13: New discussion of polygraphs and other forms of testing, as well as impact of HIPAA on privacy issues.
  - Chapter 15: New section on “willfulness” of an OSHA violation and its legal implications based on recent case law.
  - Chapter 15: Additional discussion of OSHA’s first recommendations with regard to the prevention of ergonomic (musculoskeletal) injuries in specific professions.

FEATURES

- Hot topics like race and gender discrimination in the workplace, disability issues, and sexual harassment claims have been incorporated into the 4th edition where appropriate.
- Case-end questions are designed as critical-thinking questions to get the student to go beyond the legal concepts and think critically about management issues from an employer’s standpoint. The authors feel addressing the issues in the way they are likely to arise in life greatly enhances a students learning ability and likelihood of recognition and understanding of these situations when they arise in the workplace.
- Inclusion of boxed items from everyday sources such as People and USA Today shows students how test material relates to real management situations in the workplace.
- Background information is provided on relevant social or political movements so students know the history behind the laws in place.
- Web URLs are provided on the text’s website for students to do further research on the topics discussed in the chapters.

CONTENTS

Part I: The Regulation of the Employment Relationship
  - Ch. 1 “The Regulation of Employment” Ch. 2 “Title VII of the Civil Rights Act of 1964” Ch. 3 “Legal Construction of the Employment Environment” Part II: The Regulation of Discrimination in Employment
  - Introduction to Part II Ch. 4 “Affirmative Action” Ch. 5 “Race Discrimination” Ch. 6 “Gender Discrimination” Ch. 7 “Sexual Harassment” Ch. 8 “Affinity Orientation Discrimination” Ch. 9 “Religious Discrimination” Ch. 10 “National Origin Discrimination” Ch. 11 “Age Discrimination” Ch. 12 “Disability Discrimination” Part III: The Regulation of the Employment Environment
  - Ch. 13 “The Employee’s Right to Privacy and Management of Personal Information” Ch. 14 “Labor Law” Ch. 15 “Occupational Safety and Health” Ch. 16 “Employee Retirement Income Security Act” Ch. 17 “Fair Labor Standards Act”

Cyberlaw

LEGAL LANDMINES IN E-COMMERCE

By David R. Canton, Harrison Pensia LLP and John E. Millar, The Attache Group, Inc.

2003 / 144 pages
(Out of Print)

CONTENTS


CYBERLAW AND E-COMMERCE

By David Baumer and J. Poindexter of North Carolina State University

2002 / 432 pages
(Out of Print)

Website: http://www.mhhe.com/baumercyberlaw

CONTENTS

Chapter 1: The Legal Environment of Business in the Information Age
  - Chapter 2: Basic Contract Law
  - Chapter 3: Current and Future Contract Law for E-Commerce
  - Chapter 4: Contracting and Licensing Software
  - Chapter 5: Torts: Wrongs and Their Remedies
  - Chapter 6: Cybertorts, Privacy, and Government Regulation
  - Chapter 7: Product Liability in Tort
  - Chapter 8: Intellectual Property I: Basic Patent and Trade Secret Law
  - Chapter 9: Intellectual Property II: Basic Copyright and Trademark Law
  - Chapter 11: Business Organization: Bricks and Mortar
  - Chapter 12: Cyber Companies and Internet Agreements